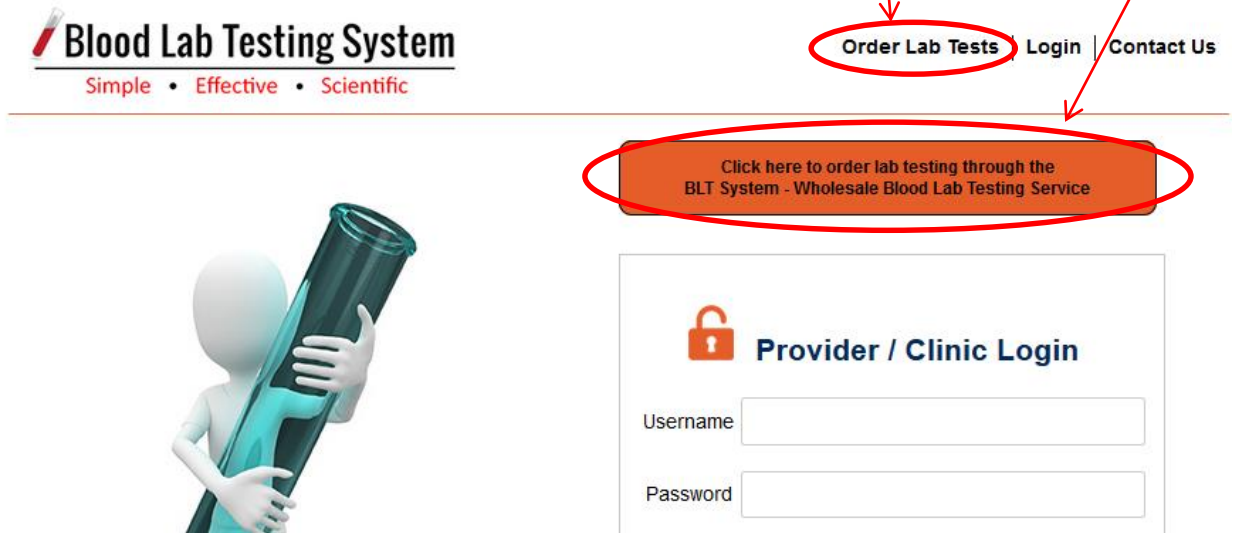
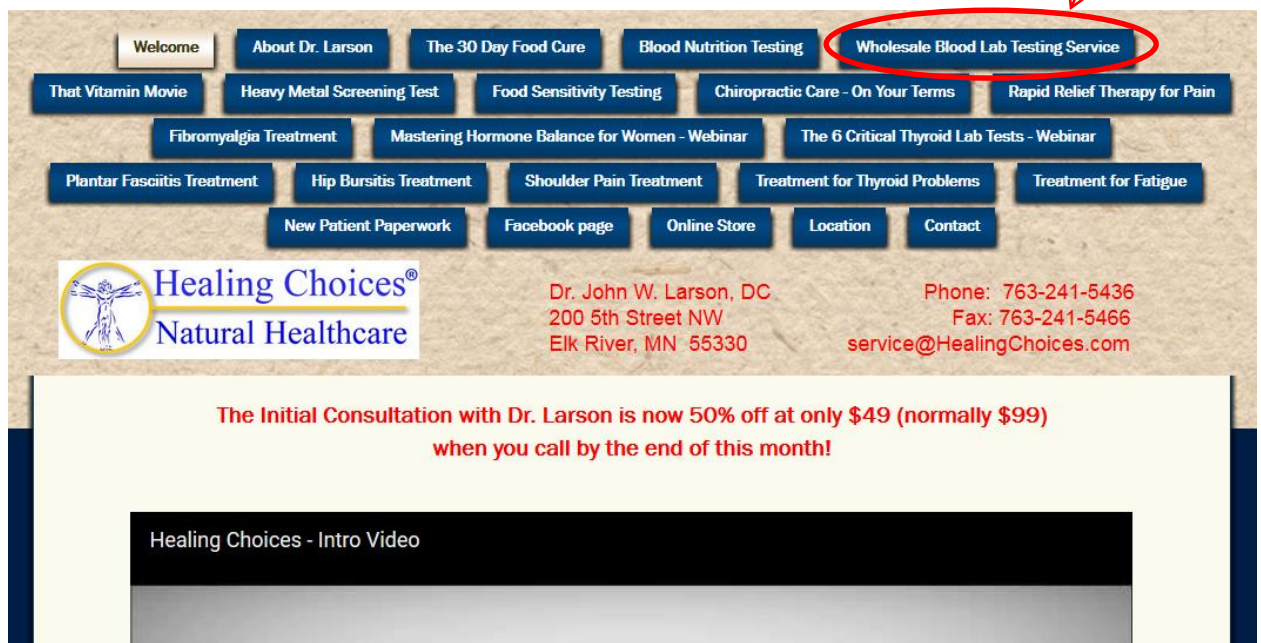


# A Visual Guide - Using the BLT System to order lab testing

1. Patient agrees to do the functional blood lab testing as recommended by you.
2. Option 1: Have the patient order lab testing on themselves using the BLT System:
  - a. Lab testing can easily be ordered by patient if you direct them to [www.bltsystem.com](http://www.bltsystem.com) and have them click on "Order Lab Tests" or the big orange button. Having the patient order the lab testing on themselves is the best option if you plan on offering the lab testing to your patients / clients at the wholesale cost listed on the website. This will save you and your staff time.



Another option for directing your patients or clients on how to order their own lab testing - and I would say a better option for your business - is to place a link on your clinic or business website that will take them directly to the Wholesale Blood Lab Ordering Service webpage. For example, here's an image from my clinic website:



By placing a link on your website that is easy to find ... your patients or clients will associate their lab testing and the significant money they are saving with you and your business. This means they are more likely to come back to you for future testing, and refer others to you who are also looking for a lower cost on their lab testing when paying out of pocket.

I encourage you to go to my website and see how I have this set-up. Go to [www.HealingChoices.com](http://www.HealingChoices.com) and click on the tab for "Wholesale Blood Lab Testing Service". This will then take you to a new webpage on my clinic website that gives a brief description of this Wholesale Blood Lab Testing Service and a link to access this service. You are welcome to borrow or copy any information from that webpage when setting up a link from your own website. Let me know if you have any questions on this.

- b. You will need to tell them which lab tests you want them to order. The most common selection for an initial testing with a new patient or client will be the [Comprehensive Lab Panel](#) (click on the name to view everything tested in this panel). I like to get a good measure of inflammation in the body as well so I will often add the Sedimentation Rate as an inflammatory marker. Both lab tests can be found on the first webpage of the Wholesale Blood Lab Testing Service. Note: The Thyroid Complete and Vitamin D are already part of the Comprehensive Lab Panel, but the Sedimentation Rate is not.

Blood Sugar Testing

Cardiovascular Testing

Cholesterol Testing

Electrolyte Testing

Hormone Testing

Immune Function Tests

Inflammatory Markers

Iron Status Testing

Kidney Function Tests

Liver Function Tests

Nutrient Testing

Thyroid Function Tests


Urinalysis Testing

Total cost of all lab tests ordered is \$0 - \$49.99 = \$5.00 processing free  
Total cost of all lab tests ordered is \$50.00 - \$99.99 = \$10.00 processing fee  
Total cost of all lab tests ordered is \$100.00 or greater = \$20.00 processing fee

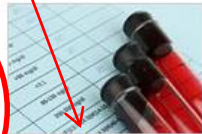
All lab testing is completed by one of the largest laboratory companies in the United States called LabCorp. You will need to go to a LabCorp blood draw facility in order to provide your blood samples. Please note that blood draws cannot be performed in the states of New York, New Jersey or Rhode Island at this time. You will have to travel to a nearby state to provide your blood samples. Providing blood samples in all other states will be fine with no restrictions. To search for the LabCorp facility nearest you click here: [LabCorp Facility Locator](#)

Please feel free to contact us if you have questions, or if you are looking for something specific. Call us today at (763) 241-5436 or email us at [support@bltsystem.com](mailto:support@bltsystem.com).


You may also be interested in...




Comprehensive Lab Panel  
\$199.00  
[Buy](#)



Sedimentation Rate-Westerqren  
\$5.40  
[Buy](#)

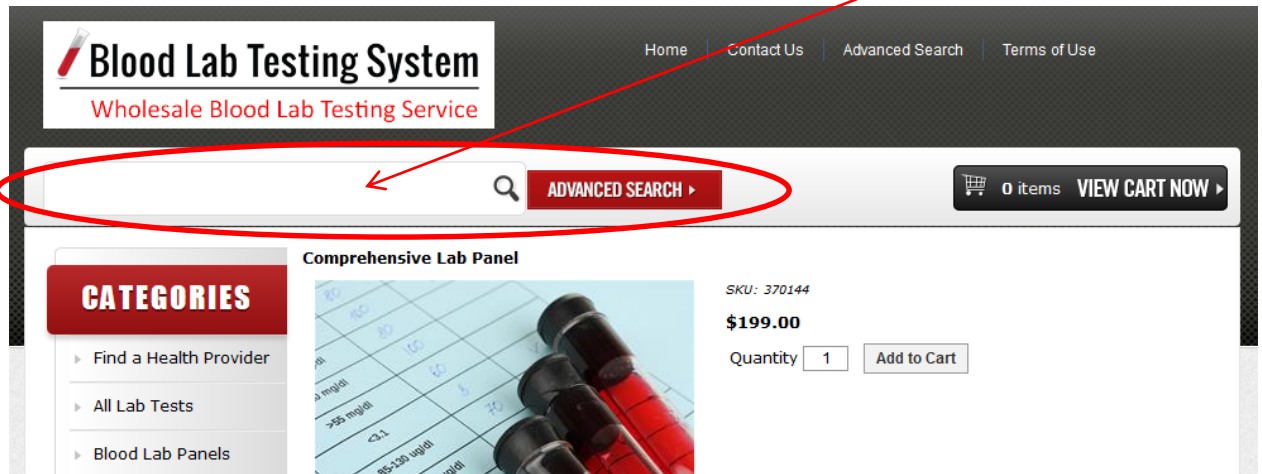


Thyroid Complete Panel  
\$88.50  
[Buy](#)



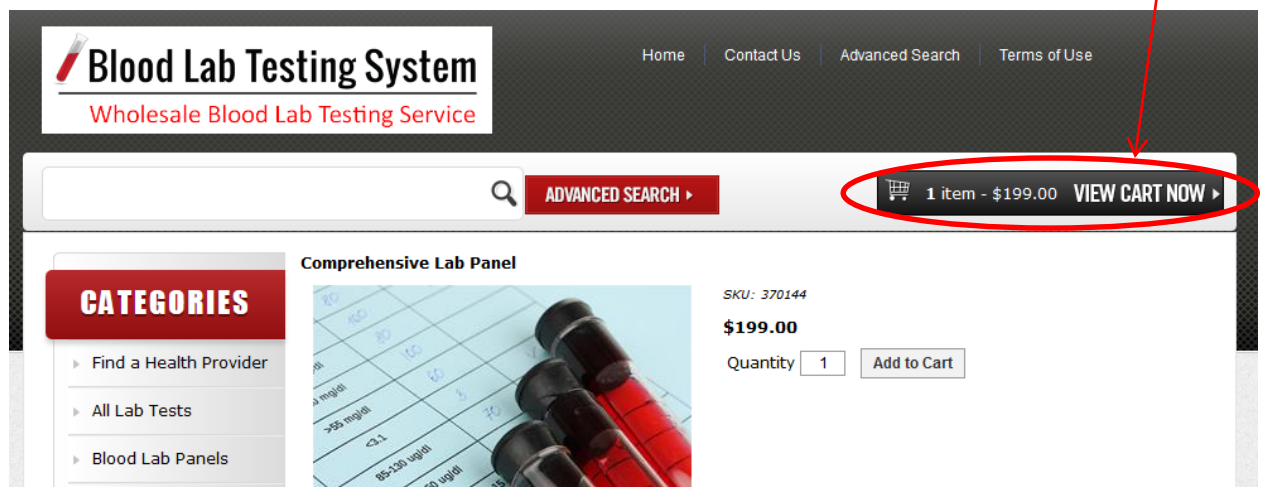
Vitamin D, 25-Hydroxy  
\$27.75  
[Buy](#)

You can also search for any lab test by selecting one of the categories along the left column of the website, or you can search by lab test name in the search bar at the upper left of the webpage.



If you do not find a lab test you are looking for then send me an email ([support@bltsystem.com](mailto:support@bltsystem.com)) and I can usually have it added for you within 24 hours.

- c. After all the lab tests are selected your patient or client will click on “View Cart Now” in the upper right of the webpage. This will take them to the checkout page.



- d. On the checkout page you will see the lab tests that have been selected for purchase, and there is a small processing fee ranging from \$5 - \$20 based on the total cost of lab testing.
- e. The patient will fill out all the billing and payment information as shown on the checkout page to submit their order of lab testing.

- f. You will need to instruct the patient to input your health provider email address in the “Send Lab Results to” field of the checkout page. This way the lab results will be sent to you and not to the patient when they arrive.

### Other Information

Date of Birth (required):

Male or Female (required):

Send Lab Orders to email at (required):

**Send Lab Results to email at (required):**

Healthcare Provider Name:

- g. After the patient enters all their billing and payment information to order their lab testing they will simply click on “Submit Order” at the bottom of the page to complete their order.

☒ **By checking this box, I affirm that I have read and agree to BLT System's terms and conditions and the following statement:**

I authorize BLT System to charge me for the order total. I further affirm that the name and personal information provided on this form are true and correct. I further declare that I have read, understand and accept BLT System's business terms as published on their website. By pressing the Submit Order button below, I agree to pay BLT System.

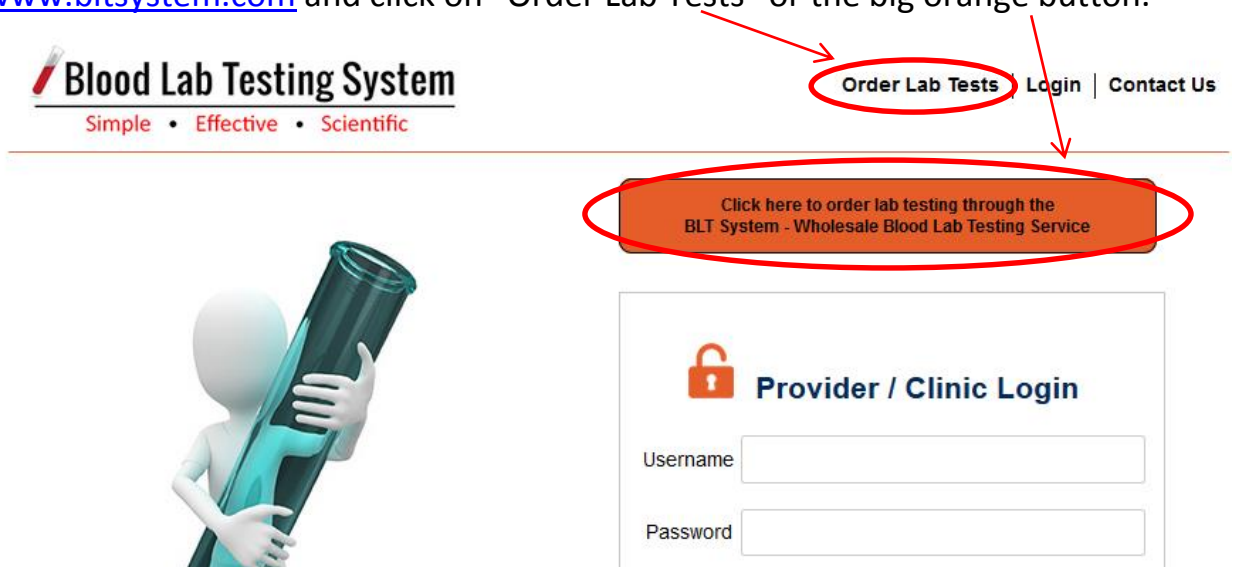
Subtotal:	\$199.00
Processing Fee:	\$20.00
<b>Total:</b>	<b>\$219.00</b>

[◀ Continue Shopping](#) [Clear Cart](#) [Submit Order ▶](#)

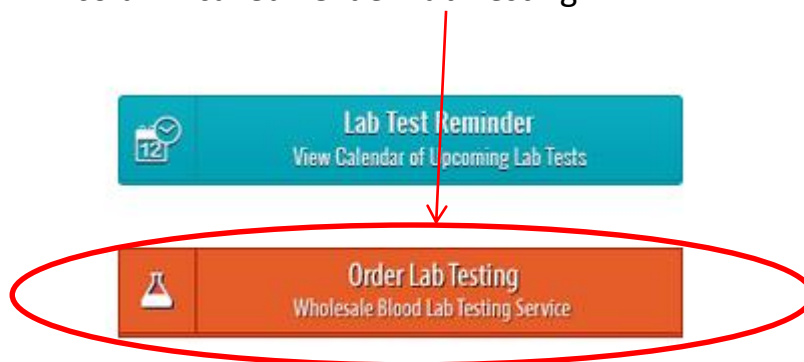
3. Option 2: You or a staff member orders the lab testing for the patient.

- a. You or a staff member in your clinic or office can order the lab testing for your patient or client. It requires no special set-up ... you simply go in and place the order. This is a nice convenience for your patient, but it will require more time for you or your staff to organize and manage. This is a good option if you plan to mark-up the cost of the lab testing above the wholesale cost, or you are offering your services as part of a package to include the lab testing and other services.

You can order the lab testing for your patient or client by going to [www.bltsystem.com](http://www.bltsystem.com) and click on “Order Lab Tests” or the big orange button.



You can also get to the lab ordering webpage after you’ve logged into your BLT System account. From the Control Panel click on the orange button in the left column called “Order Lab Testing”.





- b. Once you are at the lab ordering webpage you will need to first select which lab tests you want to order for your patient or client. The most common selection for an initial testing with a new patient or client will be the [Comprehensive Lab Panel](#) (click on the name to view everything tested in this panel). I like to get a good measure of inflammation in the body as well so I will often add the Sedimentation Rate as an inflammatory marker. Both lab tests can be found on the first webpage of the Wholesale Blood Lab Testing Service. Note: The Thyroid Complete and Vitamin D are already part of the Comprehensive Lab Panel, but the Sedimentation Rate is not.

► Blood Sugar Testing  
► Cardiovascular Testing  
► Cholesterol Testing  
► Electrolyte Testing  
► Hormone Testing  
► Immune Function Tests  
► Inflammatory Markers  
► Iron Status Testing  
► Kidney Function Tests  
► Liver Function Tests  
► Nutrient Testing  
► Thyroid Function Tests  
► Urinalysis Testing

Total cost of all lab tests ordered is \$0 - \$49.99 = \$5.00 processing free  
Total cost of all lab tests ordered is \$50.00 - \$99.99 = \$10.00 processing fee  
Total cost of all lab tests ordered is \$100.00 or greater = \$20.00 processing fee

All lab testing is completed by one of the largest laboratory companies in the United States called LabCorp. You will need to go to a LabCorp blood draw facility in order to provide your blood samples. Please note that blood draws cannot be performed in the states of New York, New Jersey or Rhode Island at this time. You will have to travel to a nearby state to provide your blood samples. Providing blood samples in all other states will be fine with no restrictions. To search for the LabCorp facility nearest you click here: [LabCorp Facility Locator](#)

Please feel free to contact us if you have questions, or if you are looking for something specific. Call us today at (763) 241-5436 or email us at support@bltsystem.com.

You may also be interested in...

Lab Test Panel	Price	Buy
<b>Comprehensive Lab Panel</b>	<b>\$199.00</b>	<input type="button" value="Buy"/>
<b>Sedimentation Rate-Westergrgren</b>	<b>\$5.40</b>	<input type="button" value="Buy"/>
<b>Thyroid Complete Panel</b>	<b>\$88.50</b>	<input type="button" value="Buy"/>
<b>Vitamin D, 25-Hydroxy</b>	<b>\$27.75</b>	<input type="button" value="Buy"/>

You can also search for any lab test by selecting one of the categories along the left column of the website, or you can search by lab test name in the search bar at the upper left of the webpage.

**Blood Lab Testing System**  
Wholesale Blood Lab Testing Service

Home | Contact Us | Advanced Search | Terms of Use

0 items **VIEW CART NOW**

**ADVANCED SEARCH**

**CATEGORIES**

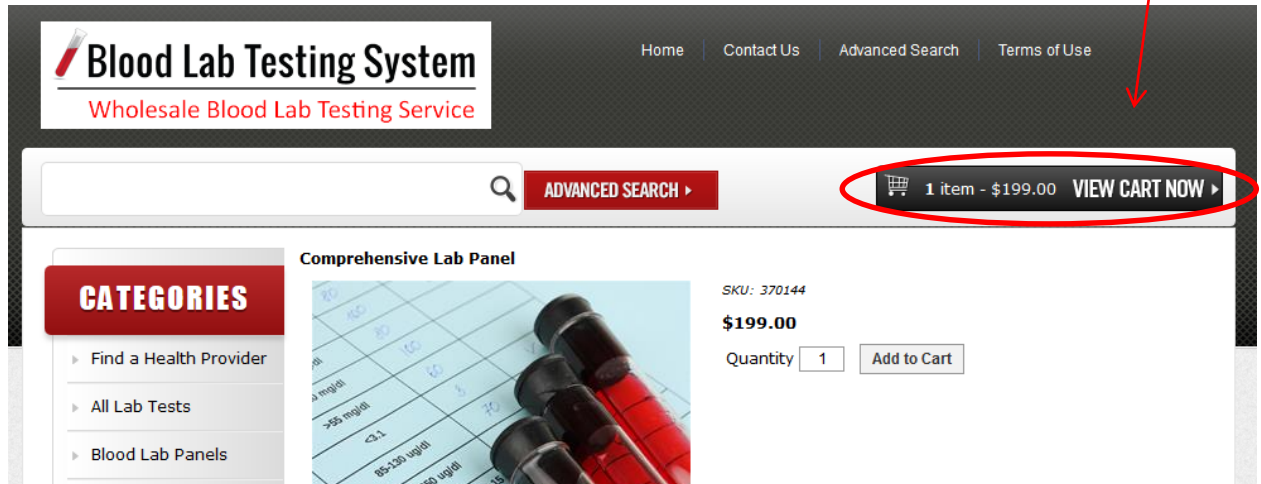
- Find a Health Provider
- All Lab Tests
- Blood Lab Panels

**Comprehensive Lab Panel**

SKU: 370144  
**\$199.00**  
Quantity: 1

If you do not find a lab test you are looking for then send me an email ([support@bltsystem.com](mailto:support@bltsystem.com)) and I can usually have it added for you within 24 hours.

- c. After you have selected all the lab tests you want to order for your patient or client, you will then click on “View Cart Now” in the upper right of the webpage. This will take you to the checkout page.



- d. On the checkout page you will see the lab tests that have been selected for purchase, and there is a small processing fee ranging from \$5 - \$20 based on the total cost of lab testing.
- e. Then enter in the Billing Information with the patients contact information - with one possible exception. If you do not want the invoice from the website to go to your patient because you are charging them more than the wholesale price, or you are including the testing as part of a larger package of services pricing . . . the email field will be your provider or clinic email - not the patients email address.

### **Billing Information**

Required fields are in **bold**.





<b>First Name</b>	<input type="text"/>
<b>Last Name</b>	<input type="text"/>
Company	<input type="text"/>
<b>Phone</b>	<input type="text"/>
Secondary Phone	<input type="text"/>
<b>Email</b>	<input type="text"/>
<b>Confirm Email</b>	<input type="text"/>
Address	<input type="text"/>
City	<input type="text"/>

This will be the patients contact info.

Note: If you do not want the invoice to go to the patient then put your clinic or provider email.

- f. In the payment information you put the patients credit card info if you are having them pay the wholesale pricing, or your business credit card info if you are marking up the cost of the lab testing (the patient is paying greater than the wholesale pricing) or of you are offering this lab testing as part of a package of services.

### **Payment Information**

Credit Card 	
Name on Card	<input type="text"/>
Card Type	Visa 
Card Number	<input type="text"/>
Expiration Date	Month  / Year  (MM/YYYY)

- g. In the “Other Information” you will need to include the patients Date of Birth, gender, and where the lab orders should be email to (patients email). I recommend you input your health provider email address in the “Send Lab Results to” field of the checkout page. This way the lab results will be sent to you and not to the patient when they arrive.

### **Other Information**

Date of Birth (required):	<input type="text"/>
Male or Female (required)	<input type="text"/>
Send Lab Orders to email at (required):	<input type="text"/>
Send Lab Results to email at (required):	<input type="text"/>
Healthcare Provider Name:	<input type="text"/>



- h. After you enter all the billing and payment information to order their lab testing then simply click on "Submit Order" at the bottom of the page to complete the order.

☒ **By checking this box, I affirm that I have read and agree to BLT System's terms and conditions and the following statement:**

I authorize BLT System to charge me for the order total. I further affirm that the name and personal information provided on this form are true and correct. I further declare that I have read, understand and accept BLT System's business terms as published on their website. By pressing the Submit Order button below, I agree to pay BLT System.

Subtotal:	\$199.00
Processing Fee:	\$20.00
<b>Total:</b>	<b>\$219.00</b>

[◀ Continue Shopping](#) [Clear Cart](#) [Submit Order ▶](#)

Just to repeat and be clear:

- i. If you are ordering lab tests for the patient, and still offering it to them at the wholesale pricing . . . then simply use their patient credit card to pay for the testing. Do not run the charge through your clinic or business first as you will then pay for transaction fees from your credit card processing company.
  - ii. If you are ordering lab tests for the patient, and you are marking-up the cost of the lab testing to be higher than the wholesale cost, then have the patient pay you first and you would then use your business credit card when ordering an paying for the lab testing for your patient. Important Note: If you are ordering the lab testing and you do not want your patient or client to know what the wholesale cost is . . . do not put the patients email address in the Billing / Contact information as this is email the invoice generated by the website will automatically be sent to. You will instead put your business or provider email in the Billing Information, and the rest of the billing information will still be the patient info. You will still put the patients email in the field of who to send the lab orders to.
4. The patient will receive the lab orders (lab requisition) usually within 24 hours, and additional instructions for getting the lab testing completed.
  5. From the time the patient provides their blood samples it will take up to a week for their results to become available.
  6. Once the lab results have arrived they will be emailed directly to you as their health provider - assuming you or your patient has placed your email in the "Send Lab Results to" field of the checkout page.